

The Professional Approach to Apartment Investing





FOR MORE INFORMATION:Joseph Chaplik
Designated Broker/President

(520) 428-0850 jchaplik@josephbernard.net

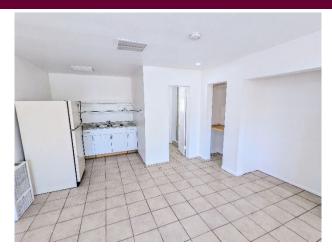
INVESTMENT SUMMARY



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OWLS & MESA LODGE

2015-2027 E Benson Highway, Tucson, AZ 85714



BUILDING

Price: \$1,860,000

Units: 23

Price/Unit: \$80,870 Building Sq Ft: 9,550

Price/Sq Ft: \$194.76

Year Built: 1955/1957 **Lot Size:** 1.40 acres

County: Pima



HIGHLIGHTS

- Value-add opportunity
- Prime location within walking distance to many amenities
- Garden style apartment community
- · Additional revenue streams
- Recent capital improvements

DESCRIPTION

The Owls and Mesa Lodge presents a unique opportunity to add value by raising rents and carrying out interior renovations. The current owner has already invested more than \$63,000 in capital improvements over the past year, including interior renovations and converting the office into a two-bedroom unit. In addition to rental income, the property generates substantial additional revenue through a Clear Channel billboard located on-site and by leasing part of the back parcel of land as a parking lot.

This property is ideally located in a prime area, less than a 10-minute drive from multiple key destinations including the University of Arizona, the Kino Sports Center, Banner-University Medical Center South, the Tucson Museum of Art, and the International Airport. Offering both convenience and accessibility, this property is also within walking distance of grocery stores, a large pharmacy, and a variety of restaurants. This means that residents can easily access all the essential services and amenities they need without having to travel far. Overall, this property offers an unbeatable combination of location, convenience, and accessibility that is sure to appeal to a wide range of residents.

FINANCIAL ANALYSIS



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Schedul	led M	onthly	Rents

Units	Туре	Est. Sq. Ft.	Current Average Rent	Monthly Income	Rent at Market	Monthly Income
21	Studio Suites/1 Bath	400	\$694	\$14,574	\$750	\$15,750
1	1 Bed/1 Bath	450	\$700	\$700	\$775	\$775
1	2 Bed/1 Bath	700	\$1,000	\$1,000	\$1,100	\$1,100
23				\$16,274		\$17,625
		2 333	• Less: Vacancy (5%) ective Gross Income • Plus: RUBs • Plus: Parking Lot • Plus: Billboard	\$195,288 -\$9,764 \$185,524 +\$14,460 +\$34,200 1 +\$3,307 2		\$211,500 -\$10,575 \$200,925 +\$17,460 +\$34,200 +\$3,307
		Effe	• Plus: Laundry ctive Annual Income	+\$1,000 \$238,491		+\$1,000 \$256,892

Estimated Expenses

		Current			Budget		
	%EGI	Per/Unit	Amount	%EGI	Per/Unit	Amount	
Taxes	2.79%	\$225	\$5,183	2.58%	\$225	\$5,183	
Insurance	2.79%	\$225	\$5,175	2.58%	\$225	\$5,175	
Utilities	27.27%	\$2,200	\$50,600	25.18%	\$2,200	\$50,600	
Professional Management	7.00%	\$565	\$12,987	7.00%	\$612	\$14,065	
Maintenance & Repairs	4.96%	\$400	\$9,200	4.58%	\$400	\$9,200	
Turnover Reserves	2.17%	\$175	\$4,025	2.00%	\$175	\$4,025	
Capital Reserves	3.10%	\$250	\$5,750	2.86%	\$250	\$5,750	
Total Est. Annual Expenses	50.09%	\$4,040	\$92,920	46.78%	\$4,087	\$93,998	
	of EGI	Per Unit		of EGI	Per Unit		

Investment Summary

	Current	Projected
Net Operating Income (NOI)	\$145,571	\$162,894
Cap Rate	7.83%	8.76%
Debt Service	\$86,860	\$86,860
Cash Flow	\$58,711	\$76,034
Cash Return	7.89%	10.22%

Proposed Financing

Down Payment	\$744,000
Down Payment %	40%
Debt Service	\$86,860
Loan Amount	\$1,116,000
Interest Rate	6.75%
Term	3/1 ARM / 30 Yr Amort

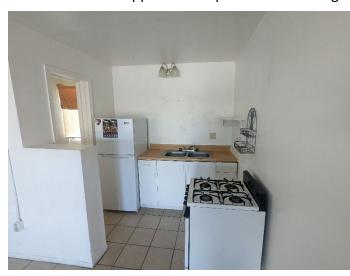
Footnotes

- Lease with Dispensary next door to lease parking lot runs through October 2025
- 2. Clear Channel Outdoor has a billboard on the property they lease

INTERIOR PHOTOS

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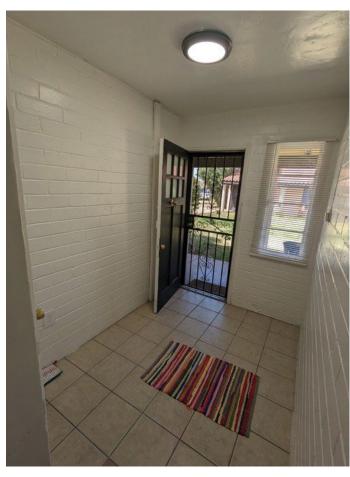
INTERIOR PHOTOS













INTERIOR PHOTOS

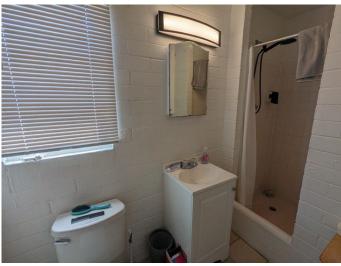
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PROPERTY PHOTOS

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SOLD COMPARABLES





Nogales Highway 5740 S Nogales Highway Tucson, AZ 85706

Sale Date: 06/29/2022	Year Built: 1984
Price: \$750,000	Cap Rate: N/A
Units:	Price/Unit:
5	\$150,000
Sq Ft:	Price/Sq Ft:
5,505	\$136.24



Vine Avenue 317 N Vine Avenue Tucson, AZ 85719

Sale Date: 12/12/2022	Year Built: 2002
Price:	Cap Rate:
\$1,425,000	N/A
Units: 8	Price/Unit: \$178,125
Sq Ft:	Price/Sq Ft:
6,722	\$211.99



Utah Street 407 W Utah Street Tucson, AZ 85706

Sale Date: 05/20/2022	Year Built: 2009
Price: \$925,000	Cap Rate: N/A
Units: 6	Price/Unit: \$154,167
Sq Ft: 12,902	Price/Sq Ft: \$71.69



Boulder Terrace 202 N Boulder Terrace Tucson, AZ 85745

Sale Date: 03/22/2022	Year Built: 1996
Price: \$1,100,000	Cap Rate: 5.04%
Units: 5	Price/Unit: \$220,000
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CONTACT INFO



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(520) 428-0850 jchaplik@josephbernard.net

Arizona

9927 E Bell Road, Suite 130 Scottsdale, AZ 85260 480-305-5600

One South Church Avenue, Suite 1200 Tucson, AZ 85701 520-428-0850

Oregon

5 Centerpointe Dr, Suite 400 Lake Oswego, OR 97035 503-546-9390

Toll Free 866-546-9390

Washington

4400 NE 7th Avenue, Suite 275 Vancouver, WA 98662 360-255-0255

601 W 1st Ave, Suite 1400 Spokane, WA 99201 509-381-4400